

rec'd - 6/14

NEW HAMPSHIRE STATEWIDE CONTRACT FOR BOOKS, NON-PRINT LIBRARY MATERIALS, AND RELATED ANCILLARY SERVICES

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => => =>

Bidder

the Book House, Inc.

For Item I, Trade; Item II, Non-Trade; and Item III, Textbook Publications, a percent discount shall be offered as follows: List less _____% Discount
For Item IV, Net Publications, a handling charge shall be as follows: \$_____ each
Enter Zero if No Discount or No Charge

PUBLICATIONS

	<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
	<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text-</u>	<u>NET</u>
	<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
				<u>Charge</u>
<u>A-E. PRINT</u>				
A. CLOTH BINDING				
Discount/Charge per copy	<u>30.98 %</u>	<u>0*-30.98</u>	<u>0* %</u>	<u>\$ 5.00-20%-9.00*</u>
Volume Pricing-Price Breaks				
for Single Title: <u>25</u> copies	<u>33 %</u>	<u>0*-33 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
<u>50</u> copies	<u>34-37 %</u>	<u>0*-37 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
<u>100</u> copies	<u>35-40 %</u>	<u>0*-40 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
B. LIBRARY BINDING				
Discount/Charge per copy	<u>0* %</u>	<u>0* %</u>	<u>0* %</u>	<u>\$ 5.00-20%-9.00*</u>
Volume Pricing-Price Breaks				
for Single Title: _____ copies	<u>_____ %</u>	<u>_____ %</u>	<u>_____ %</u>	<u>\$ _____</u>
_____ copies	<u>_____ %</u>	<u>_____ %</u>	<u>_____ %</u>	<u>\$ _____</u>
_____ copies	<u>_____ %</u>	<u>_____ %</u>	<u>_____ %</u>	<u>\$ _____</u>
C. PAPERBACKS, QUALITY				
Discount/Charge per copy	<u>0* %</u>	<u>0* %</u>	<u>0* %</u>	<u>\$ 5.00-20%-9.00*</u>
Volume Pricing-Price Breaks				
for Single Title: <u>15</u> copies	<u>7.4 %</u>	<u>0*-7.4 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
<u>30</u> copies	<u>17.7 %</u>	<u>0*-17.7 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
<u>50+</u> copies	<u>28 %</u>	<u>0*-28 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
D. PAPERBACKS, MASS MARKET				
Discount/Charge per copy	<u>0* %</u>	<u>0* %</u>	<u>0* %</u>	<u>\$ 5.00-20%-9.00*</u>
Volume Pricing-Price Breaks				
for Single Title: <u>15</u> copies	<u>7.4 %</u>	<u>0*-7.4 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
<u>30</u> copies	<u>17.7 %</u>	<u>0*-17.7 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>
<u>50+</u> copies	<u>28 %</u>	<u>0*-28 %</u>	<u>0* %</u>	<u>\$ 0.50/book *</u>

21 * When we are unable to extend a discount, a 3% service charge is added to our cost.

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	<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
				<u>Charge</u>
E. PREBOUND HARDBACKS				
Discount/Charge per copy	<u>0*</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
Volume Pricing-Price Breaks				
for Single Title: <u> </u> copies	<u> </u> %	<u> </u> %	<u> </u> %	\$ <u> </u>
<u> </u> copies	<u> </u> %	<u> </u> %	<u> </u> %	\$ <u> </u>
<u> </u> copies	<u> </u> %	<u> </u> %	<u> </u> %	\$ <u> </u>
F. <u>NON-PRINT AND OTHERS</u>				
Discount/Charge for single unit				
1. Audio Cassettes (music, educational, etc.)	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
2. Audio Visual Materials	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
3. Books on Tape Abridged	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
4. Books on Tape Unabridged	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
5. CD-ROM (fixed price only- no online services)	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
6. CD-ROM (additional discount if offered in conjunction with an online service)	<u>No Bid</u> %	<u>No Bid</u> %	<u>No Bid</u> %	\$ <u>No Bid</u>
7. CDs (music, etc.)	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
8. Encyclopedias	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
9. Laser Disc	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
10. Maps	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
11. Microcomputer Software (educational)	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*
12. Microform (Microfiche and microfilm)	<u>30.98</u> %	<u>0*</u> %	<u>0*</u> %	\$ <u>5.00-20%-</u> \$9.00*

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	<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
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	<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
				<u>Charge</u>
13. Slides	<u>30.98%</u>	<u>0*</u> %	<u>0*</u> %	<u>\$ 5.00-20%-\$9.00*</u>
14. Video Tapes (feature film, educational, etc.)	<u>30.98%</u>	<u>0*</u> %	<u>0*</u> %	<u>\$ 5.00-20%-\$9.00*</u>
15. Other (please specify)				
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____
_____	_____ %	_____ %	_____ %	\$ _____

Volume Pricing-Price Breaks for
Section F for Multiple Units-List
Non-Print Sub-Item Numbers:
(Aggregate pricing to be offered
on subsequent pages)

No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____
No. _____	_____ units	_____ %	_____ %	_____ %	\$ _____

Charge

Services-Specify

G. SERVICES
See Page 20,
"Detailed Specifications."
Bidders to specify the
services they offer.

1. Catalog Kits \$ _____

* When we are unable to extend a discount, a
3% service charge is added to our cost.

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2. Cataloging and Processing

_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

3. Rebinding of Paperbacks

Small Kapco	\$4.48	Textmont or Vinabind
Large Kapco	\$1.56	_____
_____	\$2.32	_____
_____	\$ _____	_____

4. Shelf Ready Books

_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

5. Customized Reports

_____	\$ N/C	Quarterly Billing Analysis Report
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

6. Bibliographic Records

_____	\$0.40	MARC records from Marcive Database
_____	\$3.00	per Marcive disk
_____	\$ _____	_____
_____	\$ _____	_____

7. Security Tape

_____	\$0.26	3M Tattle Tape
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

8. Bar Codes

_____	\$ 0.06	when provided by the library
_____	\$ 0.15	obtained from Marcive
_____	\$ _____	_____
_____	\$ _____	_____

9. Other - Bidder to list:

Property Stamp	\$ 0.06	per stamp (provided by the library)
Date Due Slip	\$ 0.11	_____
Mylar Dust Jacket	\$ 0.62	_____

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See "Discounts," "Aggregate Discounts," clauses and "Detailed Specifications."

Please specify the amounts that apply in the left column and the discounts to the right of the solid line.

DISCOUNTS

VOLUME PRICING-PRICE BREAKS for agency's aggregate purchase in dollars. Please specify the amount that applies:

\$ _____
\$ _____
\$ _____

Item I

TRADE
Discount

_____%
_____%
_____%

Item II

NON-TRADE
Discount

_____%
_____%
_____%

Item III

Text-
Books

_____%
_____%
_____%

Item IV

NET
Handling
Charge

\$ or %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ _____
\$ _____
\$ _____

_____%
_____%
_____%

_____%
_____%
_____%

_____%
_____%
_____%

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ _____
\$ _____
\$ _____

_____%
_____%
_____%

_____%
_____%
_____%

_____%
_____%
_____%

Electronic Access Ordering Discount

_____%

Prepayment Plan Discount

_____%

Deposit Account Discount

_____%

Approval Plan Discount

_____%

Please Explain

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Bidder

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13. In the event you may be successful in receiving an award, please provide the following information for inclusion in the Notice of Contract Award to be sent to customer agencies:

Company Name:

the Book House, Inc.

Street Address:

208 W. Chicago Street

P.O. Box:

City, State, Zip:

Jonesville, MT 49250

Contact Person (please print or type):

Krista Miller

Telephone Number:

800 248-1146

Local 517-849-2117

Fax Number:

800 858-9716

Local 517-849-4060

Internet Address (E-mail):

bhinfo@thebookhouse.com

WWW Site:

www.thebookhouse.com

14. Is the pricing offered the same or lower than that offered to other corporations, institutions, and government agencies' on similar items, quantities, terms and conditions:

☒ YES ☐ NO

If no, please explain:

15. EXCEPTIONS: Does bidder take exception to any of the terms and conditions stated herein?

☐ YES ☒ NO

If "YES", please explain in detail:

